

Nathan Schiff

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Education

Ph.D in Economics	Brown University, Providence, RI.	May 2010
MA in Economics	Brown University, Providence, RI.	May 2005
BA in Economics	University of Pennsylvania, Philadelphia, PA.	May 2001

Employment

Tenured Associate Professor, School of Economics, Shanghai University of Finance and Economics (SUFU)	Sept. 2020 - present
Associate Professor (not tenured), School of Economics, SUFE	Sept. 2014 - Sept 2020
Assistant Professor, Sauder School of Business, University of British Columbia	July 2009 - July 2014
Associate – First Manhattan Consulting Group, New York, NY	Sept. 2001 - June 2004

Research Fields

Urban Economics, Industrial Organization, Public Economics

Publications

1. “The structure and growth of ethnic neighborhoods” (with Tianran Dai), *Journal of Urban Economics*, September 2023
2. “Delivery in the city: Differentiated products competition among New York restaurants” (with Jacob Cosman and Tianran Dai), *Journal of Urban Economics*, March 2023
3. “Reducing Frictions in College Admissions: Evidence from the Common App” (with Brian Knight), *American Economic Journal: Economic Policy*, February 2022
4. “The Common Application and Student Choice” (with Brian Knight), *AEA Papers and Proceedings*, May 2021
5. “The Out-of-State Tuition Distortion” (with Brian Knight), *American Economic Journal: Economic Policy*, February 2019
6. “Cities and Product Variety: Evidence from Restaurants”, *Journal of Economic Geography*, Vol. 15, No. 6, p1085-1124, November 2015; Winner of Urban Land Institute Prize 2015
7. “Spatial Competition and Cross-Border Shopping” (with Brian Knight), *American Economic Journal: Economic Policy*, Vol. 4, No. 6, p199-230, November 2012
8. “Momentum and Social Learning in Presidential Primaries” (with Brian Knight), *Journal of Political Economy*, Vol. 118, No. 6, p1110-1150, December 2010

Works in Progress

- “Price and Differentiation Responses to a Minimum Wage Increase” (with Jacob Cosman)
 “Marriage Market Integration: Evidence from China” (with Tianran Dai and Wangyang Lai)
 “Municipal Revenue and Fine Collection” (with Brian Knight)
 “Ethnic Neighborhood Effects: Evidence from Full Count Census Data” (with Tianran Dai)

Teaching

SUFE, Urban Economics (graduate)	Spring 2016-2019, 2021-2023
SUFE, Intermediate Microeconomics (undergraduate)	Spring 2015-2023
UBC, Urban Economics (graduate-level reading course)	Spring 2014
UBC, Real Estate Economics (undergraduate)	Spring 2010-2014
UBC, Managerial Economics (undergraduate)	Fall 2009, Fall 2011
Brown University, Public Economics (undergraduate)	Fall 2006

Grants

- National Science Foundation China, Grant 71950410628, ¥200,000 for the year 2020
 Social Science Research Humanities Council of Canada, \$56,640 for years 2013-14

Presentations

2023: Shanghai Jiaotong University (Antai); Peking University HSBC Business School; Fudan Urban Economics Workshop; Duke Kunshan University

2022: All my conferences and invited talks were canceled due to COVID lockdowns

2021: Jinan-SMU-ABER Urban and Regional Economics Conference (December), AASLE Conference (December), Brown Growth Lab (October)

2020: All my conferences and invited talks were canceled due to COVID

2019: SUFE Applied Micro Workshop (December), Regional, Urban, and Spatial Economics Conference in China (May), National University of Singapore (March)

2018: NYU Shanghai (November), Fudan SOM (November), Urban Economics Association Conference (October)

2017: Urban Economics Association (November), Regional, Urban, and Spatial Economics Conference in China (June), Capital University of Economics and Business (May), Jinan University (May)

2016: Urban Economics Association (November), NBER Public Economics Conference (November; *co-author presented*), Brown University Applied Micro Lunch (October), Regional, Urban, and Spatial Economics Conference (June), Southwestern University of Finance and Economics (June), Fudan University (May), NBER Children's Program and Education Program Conference (April; *co-author presented*)

2015: Urban Economics Association Conference (November)

2014: Urban Economics Association Conference (November), Canadian Economics Association Conference (June)

2013: American Real Estate and Urban Economics Association International Conference, Cheung Kong Graduate School of Business (January), Tsinghua University (January), Shanghai University of Finance and Economics (February), City University of Hong Kong (February)

2012: Philadelphia Federal Reserve (May), Housing Urban Labor Macro (March; *discussant*)

2011: University of British Columbia CUER Summer Symposium (June)

2010: University of British Columbia CUER Summer Symposium (June), International IO Conference

2009: International IO Conference, N. American Regional Science Conference, US Census Bureau CES (February), Compass Lexicon (January), Sauder School of Business, UBC (January)

Advising

Haopeng Sun, SUFE Economics 2018-2022

Guanfu Fang, SUFE Economics (placement: SUIBE) 2016-2017—advisor

Jacob Cosman, UBC Economics (placement: Johns Hopkins) 2013-2014—advisor

Deron Hong, MFRE, Food and Resource Economics, 2012—primary advisor

Jinbin Yang, MSc, Agricultural Economics, 2010—committee member

Reviewer

American Economic Review, American Economic Journal: Economic Policy, American Political Science Review, Annals of Regional Science, Asia-Pacific Journal of Regional Science, Canadian Journal of Economics, Cities, Econometrica, Economica, Economics of Education Review, Economic Inquiry, Economic Journal, Empirical Economics, Frontiers of Economics in China, Journal of Cultural Economics, Journal of Economic Geography, Journal of European Economic Association, Journal of Housing Economics, Journal of International Economics, Journal of Law and Economics, Journal of Media Economics, Journal of Public Economic Theory, Journal of Public Economics, Journal of Urban Economics, International Economic Review, Management Science, National Tax Journal, Real Estate Economics, Regional Science and Urban Economics, Review of Economic Studies

Media Mentions

New York Times, National Public Radio, The Economist Magazine, Vox

Languages

English (Native), Spanish (Proficient), Mandarin (Intermediate; passed HSK4)

Citizenship: U.S.